



SERVICES TO

YACHT OWNERS

GORDON S. BLAIR

LAW OFFICES | PRIVATE CLIENT

## WHY

## WOULD YOU BOTHER ?

*Being a yacht owner may look like becoming a full time expert of so many technical and legal matters that you have no time left for your own business. Don't leave your hands on. Go for our tailor-made yacht solutions and control costs. As a long established firm of English and French tax and legal advisors, we focus on what we do best, whether it is when you purchase, run or sell your yacht:*

### Vat and Customs: minimise your cost.

- Amongst a choice of approaches, choose the best one for you and fine-tune it.
- Deal with the VAT and Customs officers
- Apply for Vat refunds
- Comply with your reporting obligations

### Yacht registration: Not so straight forward

- Select the best flag for your needs
- Select your corporate vehicle
- Match with VAT aspects, safety requirements and crew management

### Moorings: trouble at your gangway

Buying a berth may soon become a nightmare. Most French moorings are under specific long-lease arrangements with the State or the Town and are subject to tight rules. Their conveyance is clear lawyer's job. Ask us to do it for you.

### Contracts: Have a look

As an experienced businessman, you know how important contracts are. It is even more complex in the yacht industry, though the dominant state of mind is papers are useless.

When buying or selling your yacht, charter it out, deal with shipyards and brokers, throughout pre-contract checks, careful drafting and experience in negotiation are a must.

### Crew:

A written work contract, a job description and pay slips may prove to be useful. So is a comprehensive sickness and casualty cover. Do it right from the outset.

### Marine Finance and insurance: Like in real life

There are various alternatives for financing a yacht purchase and there are several options to insure the yacht and those on board. We can help controlling your costs.

### Project management

With our experience in the yacht industry and generally in serving private clients and family offices, and with our well established network of service providers in Europe and elsewhere, we are used to manage long term and complex projects on an international basis. Feel free to ask how we can help.

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